

Real Estate Loan Workouts, Foreclosures, Short Sales & Deficiency Judgments

WEBINAR OR ON-DEMAND WEB LINK
(LINK INCLUDES FREE CD ROM)

Tuesday, March 27, 2012

12 - 1:30 pm PT
1 - 2:30 pm MT
2 - 3:30 pm CT
3 - 4:30 pm ET

Residential and commercial real estate loan problems continue to plague community banks. There are several alternatives to consider when dealing with troubled real estate loans, including a workout, deed in lieu, short sale, foreclosure, deficiency judgment, and receivership. Making a mistake could cause legal damages to the bank that far exceed the amount of the loan. This webinar will explain all aspects – and risks – of each alternative. It will cover the proper steps in a workout, deed in lieu, short sale, foreclosure, deficiency judgment, and receivership, so you can properly evaluate which is best in a particular situation.

Continuing Education: Attendance verification for CE credits provided upon request.



HIGHLIGHTS

- Evaluating the alternatives – workout, deed in lieu, short sale, foreclosure, deficiency judgment, and receivership
- Proper steps to take in each process
- Protecting your bank from potential liability
- Understanding the distinction between deficiency judgments and debt cancellation
- When your bank is required to issue IRS Form 1099-A and 1099-C

WHO SHOULD ATTEND?

This informative session is designed for those involved in the real estate loan and collection process, such as loan officers, workout officers, loan operations personnel, collectors, attorneys, compliance officers, and managers.

MEET THE PRESENTER

**Elizabeth Fast, JD & CPA,
Bankers Choice**



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