

SBA Eligibility Hot Topics

WEBINAR OR ON-DEMAND WEB LINK
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Tuesday, January 31, 2012

12 - 1:30 pm PT
1 - 2:30 pm MT
2 - 3:30 pm CT
3 - 4:30 pm ET

In today's economic climate, the U.S. Small Business Administration ("SBA") loan program continues to be one of the primary outlets for lenders to provide capital to their small business clients. Learning how to protect the SBA loan guaranty is critical to the success of any SBA lending program, and starts with a clear understanding of the SBA eligibility requirements. This seminar focuses on the most recent changes to SBA's loan eligibility requirements, and provides insight and guidelines for successful participation in SBA guaranteed loan programs.

Continuing Education: Attendance verification for CE credits provided upon request.



HIGHLIGHTS

- EPC/OC structured loans
- Financing change of ownership
- Use of proceeds requirements
- Refinancing rules
- Affiliation issues
- Common eligibility mistakes
- Overview of changes to the SOP

WHO SHOULD ATTEND?

This informative session is designed for business development and loan officers, loan closers and administrators, as well as personnel responsible for post-closing and servicing of SBA loans.

MEET THE PRESENTER

**Ethan W. Smith,
Starfield & Smith, PC**



MEET THE PRESENTER

**Kimberly A. Rayer,
Starfield & Smith, PC**



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