

Commercial Lending Series: Required Compliance for Real-Estate-Secured Commercial Loans

WEBINAR OR ON-DEMAND WEB LINK
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Tuesday, January 10, 2012

12 - 1:30 pm PT
1 - 2:30 pm MT
2 - 3:30 pm CT
3 - 4:30 pm ET

**What are the latest “hot buttons” that may be the focus in your next compliance exam?
Will fair lending become a bigger issue when the data collection requirements for
business applications become effective under the Dodd-Frank Reform Act?**

All bankers know there is a long “alphabet soup” of regulations that cover consumer real-estate-secured lending. Don’t be fooled into thinking that the commercial lending area is exempt from many aspects of what we think of as “consumer regulations.” Examiners are looking more closely at commercial files during compliance exams than ever before. Violations can be serious and costly! This webinar will identify the regulations that commercial lenders must follow and outline the specific disclosure requirements. Everything from Regulation AA to Z will be covered and you will be provided with a framework of the applicable requirements. You will also receive resource materials that provide an easy reference to help you work smarter not harder.

Continuing Education: Attendance verification for CE credits provided upon request.



HIGHLIGHTS

- Practical tips to avoid costly fines and real estate lending compliance violations
- Understand the portions of Regulation B (The Equal Credit Opportunity Act) that apply to commercial applications including the prohibition against discrimination, requirements of the appraisal rules, rules for signatures, and adverse action notice requirements. What are the new data collection requirements for minority and women-owned businesses under Dodd Frank?
- What are the fair lending risks for commercial loans?
- When are “commercial” real estate loans subject to Regulation C (Home Mortgage Disclosure Act) and what are the reporting and data collection requirements? What are the expanded requirements under Dodd-Frank?

- Coverage rules for Regulation Z and how to properly document the exclusions for a commercial real-estate-secured loan
- Flood Disaster Protection Act requirements for commercial loans – violations can be very expensive!
- Data collection for business loans under the Community Reinvestment Act – these rules apply to real-estate-secured business loans

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WHO SHOULD ATTEND?

This informative session is designed for commercial loan officers, compliance officers, auditors, loan assistants, loan administration staff, and those responsible for documenting commercial loans.

MEET THE PRESENTER

**Susan Costonis,
Compliance Consulting and
Training for Financial Institutions**



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